

ISS Hardware 03.04.10

NYS Contract Pricing for IBM Internet Security Systems Products				
Contract Product and Service Offering Effective March 4, 2010 (Please check with ISS sales for product availability)				
Please Contact Mark Bregande 315-428-1274 for availability of volume pricing				
Description	Product Code	List Price	State/Local Agency Unit Price	Discount for State/Local Agencies
Intrusion Prevention/Detection Appliances (Hardware)				
Proventia Network IPS GX3002-C (Fail Open, 2 TX-Copper Protected Interfaces)	GX3002-C-1-P	\$4,295.00	\$ 3,436.00	20%
Tech Support, Advance Exchange, and Updates for Proventia GX3002-C	GX3002-C-1-M	\$945.00	\$ 756.00	20%
Proventia Network IPS GX4002-C (Fail Open, 2 TX-Copper Protected Interfaces)	GX4002-C-1-P	\$ 10,995.00	\$ 8,796.00	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX4002-C	GX4002-C-1-M	\$ 2,419.00	\$ 1,935.20	20%
Proventia Network IPS GX4004-C (Fail Open, 4 TX-Copper Protected Interfaces)	GX4004-C-1-P	\$ 15,995.00	\$ 12,796.00	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX4004-C	GX4004-C-1-M	\$ 3,519.00	\$ 2,815.20	20%
Proventia Network IPS GX5008-C (Fail Closed, 8 TX-Copper Protected Interfaces)	GX5008-C-1-P	\$ 37,995.00	\$ 30,396.00	20%

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Tech Support, Advanced Exchange, and Updates for Proventia GX5008-C	GX5008-C-1-M	\$ 8,359.00	\$ 6,687.20	20%
Proventia Network IPS GX5008-C High Availability Model	GX5008-CHA-1-P	\$ 24,697.00	\$ 19,757.60	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX5008-C HA	GX5008-CHA-1-M	\$ 5,433.00	\$ 4,346.40	20%
Proventia Network IPS GX5008-CF (Fail Closed, 4 TX-Copper Ports / 4 SFP Interfaces)	GX5008-CF-1-P	\$ 38,995.00	\$ 31,196.00	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX5008-CF	GX5008-CF-1-M	\$ 8,579.00	\$ 6,863.20	20%
Proventia Network IPS GX5008-CF High Availability Model	GX5008-CFHA-1-P	\$ 25,347.00	\$ 20,277.60	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX5008-CF HA	GX5008-CFHA-1-M	\$ 5,576.00	\$ 4,460.80	20%
Proventia Network IPS GX5108-C (Fail Closed, 8 TX-Copper Protected Interfaces)	GX5108-C-1-P	\$ 57,995.00	\$ 46,396.00	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX5108-C	GX5108-C-1-M	\$ 12,759.00	\$ 10,207.20	20%

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Proventia Network IPS GX5108-C High Availability Model	GX5108-CHA-1-P	\$ 37,697.00	\$ 30,157.60	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX5108-C HA	GX5108-CHA-1-M	\$ 8,293.00	\$ 6,634.40	20%
Proventia Network IPS GX5108-CF (Fail Closed, 4 TX-Copper Ports+4 SFP	GX5108-CF-1-P	\$ 58,995.00	\$ 47,196.00	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX5108-CF	GX5108-CF-1-M	\$ 12,979.00	\$ 10,383.20	20%
Proventia Network IPS GX5108-CF High Availability Model	GX5108-CFHA-1-P	\$ 38,347.00	\$ 30,677.60	20%
Tech Support, Advanced Exchange, and Updates for Proventia GX5108-CF HA	GX5108-CFHA-1-M	\$ 8,436.00	\$ 6,748.80	20%
Proventia GX6116SFP	GX6116SFP	\$188,995.00	\$ 141,746.25	25%
Technical Support, Content Updates, Advance Exchange for Proventia	GX6116SFP-M	\$41,579.00	\$ 31,184.25	25%
Proventia GX6116SFP High Availability	GX6116SFP-HA	\$122,847.00	\$ 92,135.25	25%
Technical Support, Content Updates, Advance Exchange for Proventia Model GX6116SFP High Availability	GX6116SFP-HA-M	\$27,027.00	\$ 20,270.25	25%
Proventia IPS Bypass Hardware & Accessories				

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Description	Product Code	List Price	State/Local Agency Unit Price	Discount for State/Local Agencies
External Power Failure Bypass Unit for GX series appliances (4 TX-Copper Segments)	BYP-4T-0S-0L-P	\$2,200.00	\$ 1,716.00	22%
Technical Support & Maintenance for External Power Failure Bypass Unit (4 TX-Copper Segments)	BYP-4T-0S-0L-M	\$220.00	\$ 171.60	22%
External Power Failure Bypass Unit for GX series appliances(2 TX-Copper Segments / 2 SX-Fiber Segments)	BYP-2T-2S-0L-P	\$4,600.00	\$ 3,588.00	22%
Technical Support and Maintenance for External Power Failure Bypass Unit (2 TX-Copper Segments / 2 SX-Fiber Segments)	BYP-2T-2S-0L-M	\$460.00	\$ 358.80	22%
External Power Failure Bypass Unit for GX series appliances(2 TX-Copper Segments / 2 LX-Fiber Segments)	BYP-2T-0S-2L-P	\$6,200.00	\$ 4,836.00	22%
Technical Support and Maintenance for External Power Failure Bypass Unit (2 TX-Copper Segments / 2 LX-Fiber Segments)	BYP-2T-0S-2L-M	\$620.00	\$ 483.60	22%
External Power Failure Bypass Unit for GX series appliances (2 TX-Copper Segments / 1 SX-Fiber Segments / 1 LX-Fiber Segments)	BYP-2T-1S-1L-P	\$5,400.00	\$ 4,212.00	22%
Technical Support and Maintenance for External Power Failure Bypass Unit (2 TX-Copper Segments / 1 SX-Fiber Segments)	BYP-2T-1S-1L-M	\$540.00	\$ 421.20	22%
External Bypass Unit for GX series appliances (4 LX-Fiber Segments)	BYP-0T-0S-4L-P	\$10,889.00	\$ 8,493.42	22%
Tech Support and Advanced Exchange for Bypass Unit (4 LX-Fiber Segments)	BYP-0T-0S-4L-M	\$1,089.00	\$ 849.42	22%

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External Bypass Unit for GX series appliances (2 SX and 2 LX-Fiber Segments)	BYP-0T-2S-2L-P	\$9,111.00	\$ 7,106.58	22%
Tech Support and Advanced Exchange for Bypass Unit (2 SX and 2 LX-Fiber Segments)	BYP-0T-2S-2L-M	\$911.00	\$ 710.58	22%
External Bypass Unit for GX series appliances (4 SX-Fiber Segments)	BYP-0T-4S-0L-P	\$7,333.00	\$ 5,719.74	22%
Tech Support and Advanced Exchange for Bypass Unit (4 SX-Fiber Segments)	BYP-0T-4S-0L-M	\$733.00	\$ 571.74	22%
Dual LX-Fiber SFP mini-GBIC transceiver kit for GX series of appliances (ROHS Compliant)	DUAL-TV-R-KIT-LX-ROHS	\$675.00	\$ 526.50	22%
Dual SX-Fiber SFP mini-GBIC transceiver kit for GX series of appliances (ROHS Compliant)	DUAL-TV-R-KIT-SX-ROHS	\$400.00	\$ 312.00	22%
Dual TX-Copper SFP mini-GBIC transceiver kit for GX series of appliances (ROHS Compliant)	DUAL-TV-R-KIT-TX-ROHS	\$450.00	\$ 351.00	22%
Dual Fiber Bypass Unit (2 segment) for G series of appliances (G400F, G400CF, G2000F, and G2000CF models)	GEFB2-1-H	\$3,990.00	\$ 3,112.20	22%
Dual Fiber Bypass Unit (2 segment) Maintenance for GEFB2-1-H	GEFB2-1-CS	\$400.00	\$ 312.00	22%
Integrated Security Appliances / Unified Threat Management (UTM)				
Proventia MX3006 Multi-Function Security Appliance - 6 port	MX3006-U	\$ 5,490.00	\$ 4,282.20	22%

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Tech Support, Advanced Exchange, and Updates (IPS,AS,WF) for MX3006-U	MX3006-U-CSB	\$ 1,208.00	\$ 942.24	22%
Proventia MX3006 Multi-function Security Appliance High Availability Model	MX3006-HA	\$ 3,845.00	\$ 2,999.10	22%
Tech Support, Advanced Exchange and Update for Proventia MX3006 - High Availability hardware	MX3006-HA-CSB	\$ 845.00	\$ 659.10	22%
Proventia MX5010 Multi-Function Security Appliance - 10 port	MX5010-U	\$ 14,890.00	\$ 11,614.20	22%
Tech Support, Advanced Exchange and Updates for Proventia MX5010 Multi-Function Security Appliance	MX5010-U-CSB	\$ 3,276.00	\$ 2,555.28	22%
Proventia MX5010 Multi-Function Appliance - 10 port High Availability Model	MX5010-HA	\$ 8,995.00	\$ 7,016.10	22%
Tech Support, Advanced Exchange and Updates for Proventia MX5010 MFS HA Model	MX5010-HA-CSB	\$ 1,979.00	\$ 1,543.62	22%
Proventia MX5010 Multi-Function Security Appliance with accelerator card - 10 port	MX5010A-U	\$ 18,890.00	\$ 14,734.20	22%

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Tech Support, Advanced Exchange and Updates for Proventia MX5010 Multi-Function Security Appliance with accelerator card - 10 port	MX5010A-U-CSB	\$ 4,156.00	\$ 3,241.68	22%
Proventia MX5010A Multi-Function Appliance and accelerator card - 10 port High Availability Model	MX5010A-HA	\$ 13,990.00	\$ 10,912.20	22%
Tech Support, Advanced Exchange and Updates for Proventia MX5010A Multi-Function Appliance and accelerator card HA model	MX5010A-HA-CSB	\$ 3,078.00	\$ 2,400.84	22%
Proventia MX5010L Limited VPN Speed	MX5010L-U	\$ 14,890.00	\$ 11,614.20	22%
Tech Support, Advanced Exchange and Updates for Proventia M5010L Limited VPN Speed	MX5010L-U-CSB	\$ 3,276.00	\$ 2,555.28	22%
Proventia M5010L Limited VPN Speed - High Availability hardware	MX5010L-HA	\$ 8,995.00	\$ 7,016.10	22%
Tech Support, Advanced Exchange and Update for Proventia M5010L Limited VPN Speed - High Availability hardware	MX5010L-HA-CSB	\$ 1,979.00	\$ 1,543.62	22%
Proventia MX1004 Multi-Function Security Appliance - 4 port	MX1004-U	\$ 1,546.00	\$ 1,205.88	22%
Tech Support, Advanced Exchange, and Updates (IPS,AS,WF) for MX1004-U	MX1004-U-CSB	\$ 340.00	\$ 265.20	22%

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Description	Product Code	List Price	State/Local Agency Unit Price	Discount for State/Local Agencies
Proventia MX1004 Multi-function Security Appliance - High Availability Model	MX1004-HA	\$ 1,250.00	\$ 975.00	22%
Tech Support, Advanced Exchange and Update for Proventia MX1004 Limited VPN Speed - High Availability hardware	MX1004-HA-CSB	\$ 275.00	\$ 214.50	22%
AntiVirus Protection for MX1004 Multi-function Security Appliance	MX1004AV-S	\$ 32.60	\$ 25.43	22%
Proventia Anomaly Detection				
Proventia Anomaly Detection Analyzer	AD5003-1-P	\$ 47,995.00	\$ 37,436.10	22%
Tech Support, Advanced Exchange, and Updates for AD5003	AD5003-1-M	\$ 10,558.00	\$ 8,235.24	22%
Proventia Anomaly Detection Packet Collector	AD3000-1-P	\$ 14,995.00	\$ 11,696.10	22%
Tech Support, Advanced Exchange, and Updates for AD3000	AD3000-1-M	\$ 3,299.00	\$ 2,573.22	22%
Proventia Anomaly Detection Flow/Packet Collector - 7 Flows	AD3007-1-P	\$ 34,995.00	\$ 27,296.10	22%
Tech Support, Advanced Exchange, and Updates for AD3007	AD3007-1-M	\$ 7,699.00	\$ 6,005.22	22%
Proventia Anomaly Detection Flow/Packet Collector - 14 Flows	AD3014-1-P	\$ 58,995.00	\$ 46,016.10	22%
Tech Support, Advanced Exchange, and Updates for AD3014	AD3014-1-M	\$ 12,979.00	\$ 10,123.62	22%
Proventia Anomaly Detection Flow/Packet Collector - 20 Flows	AD3020-1-P	\$ 75,995.00	\$ 59,276.10	22%
Tech Support, Advanced Exchange, and Updates for AD3020	AD3020-1-M	\$ 16,719.00	\$ 13,040.82	22%

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Enterprise Scanner Appliance (Hardware)				
Proventia Enterprise Scanner - Hardware only	ES1500-P	\$ 7,250.00	\$ 5,800.00	20%
Tech Support and Advanced Exchange for ES1500-P	ES1500-M	\$ 1,595.00	\$ 1,276.00	20%
Proventia Enterprise Scanner - Scanning License	ESL-1-P	\$ 44.00	\$ 35.20	20%
Tech Support and Updates for ESL-1-P	ESL-1-M	\$ 8.80	\$ 7.04	20%
SiteProtector Management System Appliance (Hardware)				
SiteProtector Management Appliance SP1001 (Up to 20 Network Agents / Appliances, 100 Server Agents, 1,000 Desktop Agents, 5,000 Scanned IP's, 1 ADS Analyzer limited to 1 Site)	SP1001-P	\$ 23,500.00	\$ 18,330.00	22%
Technical Support, Advance Exchange and Updates for SiteProtector SP1001	SP1001-M	\$ 5,170.00	\$ 4,032.60	22%
Professional Security Services				
Application Security Assessment (Min 5 days, Custom Scope, Remote	AS-APPL-S	\$275.00	\$ 261.25	5%
Information Security Assessment (Min 3 days, Custom Scope)	AS-IFSA-S	\$275.00	\$ 261.25	5%
PCI Quarterly Network Scan (Includes one scan of up to 40 IP's)	AS-PCINS-S	\$2,250.00	\$ 2,137.50	5%
Penetration Test (Scope - Price Includes: 5 active IP's, Each additional IP is \$800)	AS-XFIE-S	\$15,000.00	\$ 14,250.00	5%

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Custom Deployment Services	DP-Custom-S	\$250.00	\$ 237.50	5%
On-Site Emergency Response Assistance (Min. (8) hours at \$250.00 Per Hour (On-site or Remote)	MG-BERA-A	\$250.00	\$ 237.50	5%
Basic Emergency Response Services	MG-BERS-S	\$27,000.00	\$ 25,650.00	5%
Comprehensive Emergency Response Services	MG-CERS-S	\$67,500.00	\$ 64,125.00	5%
Computer Forensics, Analysis and Litigation Service Basic Package	MG-CFALB-S	\$9,540.00	\$ 9,063.00	5%
Computer Forensics, Analysis and Litigation Service Comprehensive Package	MG-CFALC-S	\$23,850.00	\$ 22,657.50	5%
Ad-Hoc Emergency Response Services - Incident Response	MG-ERIR-S	\$330.00	\$ 313.50	5%
Ad-Hoc Emergency Response Services - Forensics	MG-FRNS-S	\$300.00	\$ 285.00	5%
Staff Augmentation and Support-Consultant	MG-STAFFC-S	\$250.00	\$ 237.50	5%
Education Offerings				
Education - ISS Education Training Credits- 2 Day Training Course	TR-2D-CL	\$1,995.00	\$ 1,895.25	5%
Education - ISS Education Training Credits - 3 Day Training Course	TR-3D-CL	\$2,995.00	\$ 2,845.25	5%
Education - ISS Education Training Credits - 4 Day Training Course	TR-4D-CL	\$3,995.00	\$ 3,795.25	5%
Education - ISS Education Training Credits - 5 Day Training Course	TR-5D-CL	\$4,995.00	\$ 4,745.25	5%
ISS FastTrack Program	TR-FastTrack-CL	\$4,750.00	\$ 4,512.50	5%

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ISS X-Force Threat Analysis Service				
X-Force Threat Analysis Service 1 Year Subscription Basic Level	EC-XTAS-S-B	\$2,995.00	\$ 2,845.25	5%
X-Force Threat Analysis Service 2 Year Subscription Basic Level	EC-XTAS-S-B2	\$4,970.00	\$ 4,721.50	5%
X-Force Threat Analysis Redistribution License - 1 Year Subscription	EC-XTAS-S-R1	\$450.00	\$ 427.50	5%
X-Force Threat Analysis Redistribution License - 2 Year Subscription	EC-XTAS-S-R2	\$800.00	\$ 760.00	5%
(ROHS) Proventia Network Active Bypass				
(ROHS) Proventia Network Active Bypass - 0RJ45-0SX-4LX	ABYP-0T-0S-4L-P	23,100.00	18,018.00	22%
Proventia G Maintenance	ABYP-0T-0S-4L-P-M	5,082.00	3,963.96	22%
(ROHS) Proventia Network Active Bypass - 0RJ45-2SX-2LX	ABYP-0T-2S-2L-P	21,000.00	16,380.00	22%
Proventia G Maintenance	ABYP-0T-2S-2L-P-M	4,620.00	3,603.60	22%
(ROHS) Proventia Network Active Bypass - 0RJ45-4SX-0LX	ABYP-0T-4S-0L-P	21,000.00	16,380.00	22%
Proventia G Maintenance	ABYP-0T-4S-0L-P-M	4,620.00	3,603.60	22%
(ROHS) Proventia Network Active Bypass - 2RJ45-0SX-2LX	ABYP-2T-0S-2L-P	21,000.00	16,380.00	22%
Proventia G Maintenance	ABYP-2T-0S-2L-P-M	4,620.00	3,603.60	22%
(ROHS) Proventia Network Active Bypass - 2RJ45-2SX-0LX	ABYP-2T-2S-0L-P	15,750.00	12,285.00	22%

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Proventia G Maintenance	ABYP-2T-2S-0L-P-M	3,465.00	2,702.70	22%
(ROHS) Proventia Network Active Bypass - 4RJ45-0SX-0LX	ABYP-4T-0S-0L-P	8,400.00	6,552.00	22%
Proventia G Maintenance	ABYP-4T-0S-0L-P-M	1,848.00	1,441.44	22%
(ROHS) Proventia Network Active Bypass - 2RJ45-1SX-1LX	ABYP-2T-1S-1L-P	19950	15,561.00	22%
Proventia G Maintenance	ABYP-2T-1S-1L-P-M	4389	3,423.42	22%
(ROHS) Proventia Network Active Bypass - 4RJ45/LX	ABYP-4TL-P	21,000.00	16,380.00	22%
Proventia G Maintenance	ABYP-4TL-P-M	4,620.00	3,603.60	22%
(ROHS) Proventia Network Active Bypass - 4RJ45/SX	ABYP-4TS-P	15,750.00	12,285.00	22%
Proventia G Maintenance	ABYP-4TS-P-M	3,465.00	2,702.70	22%
(ROHS) Proventia GX5208C				
(ROHS) Proventia GX5208C Intrusion Prevention Appliance	GX5208C-1-P	85995.00	68,796.00	20%
Proventia G Maintenance	GX5208C-1-P-M	18918.90	15,135.12	20%
(ROHS) Proventia GX5208C Intrusion Prevention Appliance	GX5208C-HA-P	55896.75	44,717.40	20%
Proventia G Maintenance	GX5208C-HA-P-M	12297.29	9,837.83	20%
(ROHS) Proventia GX5208C Intrusion Prevention Appliance	GX5208C-SPARE	42997.50	34,398.00	20%
Proventia GX5208C License	GX5208C-L-P	42997.50	34,398.00	20%

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Proventia G Maintenance	GX5208C-SPARE-M	18918.90	15,135.12	20%
(ROHS) Proventia GX5208SFP Intrusion Prevention Appliance	GX5208SFP-1-P	87995.00	70,396.00	20%
Proventia G Maintenance	GX5208SFP-1-P-M	19358.90	15,487.12	20%
(ROHS) Proventia GX5208SFP Intrusion Prevention Appliance	GX5208SFP-HA-P	57196.75	45,757.40	20%
Proventia G Maintenance	GX5208SFP-HA-P-M	12583.29	10,066.63	20%
(ROHS) Proventia GX5208SFP Intrusion Prevention Appliance	GX5208SFP-SPARE	43997.50	35,198.00	20%
Proventia GX5208SFP License	GX5208SFP-L-P	43997.50	35,198.00	20%
Software Maintenance - Proventia IPS (Proventia Appliances - Series G)	GX5208SFP-SPARE-I	19358.90	15,487.12	20%

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